



# Travelers Schemes at a glance

Travelers Schemes offers smarter, more tailored cover to match the ambitions of clients whose needs can't be met by standard insurance products. By working closely together, we can deliver the best possible outcome for them and your business.

## Our schemes appetite in a nutshell

Travelers Schemes has a broad risk appetite. We are open-minded to schemes with an expected GWP of £1m – £5m, either as new start-ups or existing books, with minimal exposure to high severity losses or high hazard risks. Your scheme will most likely be UK-based, although selected European opportunities will be considered.

We are especially interested in schemes that cover:

- **IT and medical technology**
- **Motor trade**
- **Professions** e.g. solicitors, IT consultants
- **Charities**
- **Museums**
- **Musical instruments**
- **Retail shops**
- **Membership associations and affinity groups**
- **Transportation** e.g. tractors, model railways, boats
- **GP surgeries**
- **Dental surgeries**

## Five reasons for choosing Travelers Schemes

### 1. Access to a nominated underwriter

We'll give you a single, reliable point of contact, supported by a head office team and empowered to make quick decisions about your scheme.

### 2. Tailored claim service

Our service is shaped entirely by your needs and our specialist knowledge means we can respond to even the most complex or unusual claims.

### 3. Regular MI

We take MI seriously, collecting and analysing the data you share with us. We review this information at regular meetings with you to understand your scheme's performance and drive it forward.

### 4. Dedicated schemes team

Focused on establishing and running commercial schemes, our experts are here to support you at every step and open doors to key decision makers.

### 5. AA rated financial strength

Backed by the second largest carrier in the US, and with an 'AA' rating, we're strong and stable. Count on us to be there today and for the future.

## How Travelers Schemes works

### Discovery

Getting to the core of your scheme, so we have a clear understanding of its proposition and how we can work together.

### Design

Bringing in our experts to design a solution that meets the needs of your clients and your business, agreeing commercial terms in principle.

### Delivery

Making it happen! Together, we'll create measurable KPIs and let your scheme loose. This is also when the contract between us will be signed.

### Development

Monitoring your scheme's success and adapting to opportunities. A Scheme Plan will be introduced to support you with insights, marketing and more.

For more information or to discuss an opportunity, please contact SME Distribution Director, **Jonathan Forster**, at [schemes@travelers.com](mailto:schemes@travelers.com)